

Talking to Employers

Questions to ask Employers

Display Your Strengths Questions

These questions are designed to give you the chance to start a conversation that could lead to how your strengths and experiences match what the company is looking for in an employee.

- Are there some specific skills, work experience or educational background that can make me more competitive for the _____ (position name)?
- What are the characteristics of your most successful employees?
- Are graduate degrees important to advancing within your organization? Which ones?
- Which courses or experiences do you suggest to be a successful candidate?

Strategizing Your Search Questions

- Does your company hire on a continual basis or just at certain times of the year?
- How long does the hiring process take? What does it consist of?
- When reviewing resumes for this position, what are the top things you look for?
- Do you have any other advice about how I can ensure my resume will stand out when applying to your company?

Getting to Know the Company

These questions are designed to provide you with critical inside information you need to know when making a decision about the attractiveness of each potential employer. Remember, a job fair is a two-way street and you should be evaluating these companies as much as they are evaluating you.

- What are typical career paths for employees starting in an entry-level position in _____ field within your company?
- What is your organization's culture like?
- Are there opportunities for ongoing training through your organization?
- Are there some specific skills, work experience or educational background that can make me more competitive for the _____ (position name)?
- What are some projects that interns have worked on in past summers?

Getting to Know the Recruiter

- What made you choose this company and why do you stay?
- What are you currently working on?
- What has been one of your favorite projects while at this company?
- May I follow up with you if I have additional questions? How should I contact you?

Follow-Up Emails

Post - Career Fair

Hi [First Name],

My name is [your name], I am [details about yourself or your current position], and we met today at [the event]. I just wanted to thank you again for sharing your experience at [Company Name] with me and for providing me with information about the _____ position.

Hearing about your success with _____ and learning more about the fast-paced [unique characteristic] culture made me very excited to further explore opportunities with the team at [Company Name]. I really appreciated your time and advice. As you suggested, I have submitted my resume through [Company Name] website.

I've also attached my resume for reference, and a few of the projects that I mentioned as well. Please let me know if there's anything else you need on my end. I look forward to talking again soon!

Best,

[Signature]

Post - Job Interview

Hi [First Name],

Thank you so much for taking the time to talk yesterday. It was a pleasure to learn even more about [Your Company] and [something that excites you about the company]. I'm very excited about the opportunity to explore a potential career with the [specific team].

I couldn't agree more with your philosophy on surrounding yourself with incredible people [specific detail discussed during interview]. For me, [Company Name], is about developing meaningful relationships [company value]. I think it's rare to find a company whose [asset] truly reflect its values and mission so closely.

Again, I appreciate the opportunity to have shared my background and interest in [position] with you. I think my experience with [industry, skill, or product] aligns perfectly with what your team is looking for, and I hope to prove that. Thank you, and I hope we'll be in touch soon!

Best,

[Signature]